

REDCO TEXTILES LIMITED CORPORATE BRIEFING SESSION 2023

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COMPANY PROFILE

- Redco Textiles Limited is a Public Limited Company, incorporated in Pakistan on 17 October 1991. It was incorporated under the repealed Companies Ordinance, 1984 now the Companies Act, 2017 and is listed on Pakistan Stock Exchanges. Redco's principal activities include manufacture and sale of yarn and greige fabric. The registered office of the Company is situated at Redco Arcade, 78-E, Blue Area, Islamabad. The manufacturing facility is located at 3-KM, Rawat-Kallar Seydan Road, P.O Sagri, Rawat, District Rawalpindi, in the province of Punjab.
- SPINNING UNIT (temporarily closed)
- WEAVING UNIT

KEY STRATEGIC & OPERATIONAL DEVELOPMENT

- The Weaving Unit of the Company is fully operational and the Company added 20 new Toyota Airjet Looms in its Weaving Unit during the year 2022-2023.
- The Weaving Unit of the Company consists of 200 Toyota Airjet Looms with the installed capacity of 64,348,888 meters at 60 picks.
- The actual cloth produced during the year was 35,846,322 meters.
- Total number of employees as at 30th June 2023 were 549.

	Sales					
Rs in thousands						
1,400,000						
1,200,000					870,963	
1,000,000						
800,000				728,594		
600,000			495,470			
400,000	251,367	355,476				
200,000						
-						
	2019	2020	2021	2022	2023	

	Gross Profit					
Rs in thousands						
				65,846		
70,000						
63,000		51,439				
56,000	45,344				49,780	
49,000			36,803			
42,000						
35,000						
28,000						
21,000						
14,000						
7,000						
	2019	2020	2021	2022	2023	

Net Profit after Taxation					
Rs in thousands	5				
100,000					
90,000					77,845
80,000					
70,000			55,441		
60,000					
50,000					
40,000					
30,000		20,952		17,485	
20,000	942				
10,000					
	2019	2020	2021	2022	2023

	Total Assets					
Rs in thousands						
					3,181,950	
3,500,000						
3,000,000				2,161,571		
2,500,000			1,749,685			
2,000,000		1,268,372				
1,500,000	1,064,884					
1,000,000						
500,000						
-						
	2019	2020	2021	2022	2023	

	CAPEX					
Rs in thousands						
				424,109		
450,000			353,738			
375,000						
300,000		218,485				
225,000						
200,000						
175,000					149,643	
150,000						
125,000						
100,000						
75,000	23,985					
50,000						
25,000						
-						
	2019	2020	2021	2022	2023	

	Shareholders' Equity					
Rs in thousands						
350,000					303,994	
300,000			215,445	226,625		
250,000						
200,000						
150,000		72,937				
100,000						
50,000	(22,730)					
-						
(50,000)						
	2019	2020	2021	2022	2023	

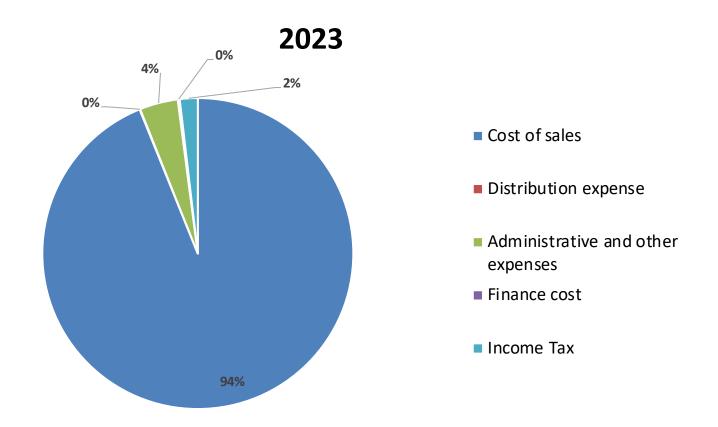
FINANCIAL RESULTS 2023 vs 2022 INCOME STATEMENT

- Sales Rs. 870.963 million (2022: 728.594 million)
- Gross Profit Rs. 49.780 million (5.72% of Sales) [2022: Gross profit Rs. 65.847 million (9.04% of sales)]
- Profit after taxation Rs. 77.845 million (8.94% of Sales) [2022: Profit after taxation 17.489 million (2.40% of sales)]

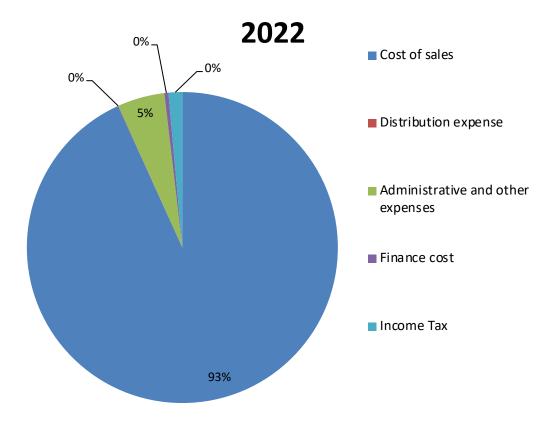
Statement of value addition and its distribution

	2023		2022	
	Rs. In thousand	% age	Rs. In thousand	% age
Value addition				
Sales	870,963	91.44	728,594	99.89
Other income	81,488	8.56	800	0.11
Total	952,451	100.00	729,394	100.00
Value distribution				
Cost of sales	821,183	93.89	662,747	93.09
Distribution expense	540	0.06	502	0.07
Administrative and other expenses	34,825	3.98	38,391	5.39
Finance cost	1,792	0.20	849	0.12
Income Tax	16,266	1.86	9,416	1.32
Total	874,606	100.00	711,905	100.00
Profit	77,845		17,489	

Statement of value addition and its distribution



Statement of value addition and its distribution



Balance Sheet Assets

	2023		2022	
	Rs. In thousand	% age	Rs. In thousand	% age
Property, plant and equipment	1,751,048	55.03%	1,715,529	79.36%
Long term investment	39	0.00%	39	0.00%
Long term deposits	12,022	0.38%	10,019	0.46%
Stores, spare parts and loose tools	761,256	23.92%	49,448	2.29%
Stock in trade	182,690	5.74%	76,492	3.54%
Trade debts	156,962	4.93%	159,571	7.38%
Loans and advances	45,722	1.44%	52,281	2.42%
Trade deposits and short term prepayments	142	0.00%	24	0.00%
Tax refunds due from Government	223,526	7.02%	92,239	4.27%
Cash and bank balances	48,543	1.53%	5,929	0.27%
Total	3,181,950	100.00%	2,161,571	100.00%

Balance Sheet Equity & Liabilities

	2023		2022	
	Rs. In thousand	% age	Rs. In thousand	% age
Shareholders Equity	303,994	9.55%	226,625	10.48%
Deferred liabilities	20,749	0.65%	18,507	0.86%
Long term payables	16,248	0.51%	16,267	0.75%
Trade and other payables	390,315	12.27%	220,358	10.19%
Accrued mark up / interest	-	0.00%	52	0.00%
Current portion of long term financing from banking companies	-	0.00%	8,214	0.38%
Short term borrowings from associated undertakings	848,391	26.66%	769,996	35.62%
Short term borrowings from directors and others	1,602,253	50.35%	901,552	41.71%
Total	3,181,950	100.00%	2,161,571	100.00%

KEY PERFORMANCE RATIOS

	2023	2022
Balance Sheet Ratios		
Return on equity	25.61%	7.7%
Current Ratio	0.5	0.23
Quick Ratio	0.44	0.19
Earnings per share	1.579	0.355
Price Earnings (P/E) Ratio	6.19/1.579	7.75/0.355

FUTURE OUTLOOK

We have a clear strategy and our focus for the year ahead remains on expanding our position in the textile sector with ongoing investment in textile sector businesses as we continue to build path ways towards future, sustainable and long-term growth. Because of bumper cotton crop during the year and PKR appreciation against U.S Dollar during the past few days, the textile outlook is expected to remain favorable; however, sustained growth requires consistent reforms. An educated Pakistan, energy and water security, alongside permanent improvement in security is critical to economic growth in Pakistan. Management of your company is closely watching the textile current outlook for timely procurement and investment focusing efforts on minimizing cost by enhancing capacity, improving efficiencies to achieve the favorable financial results for forthcoming financial year.

Q & A SESSION

